

## Cone Instruments Partners With Supply Chain Equity



**July 17, 2008 — Cleveland, Ohio** Supply Chain Equity Partners, a private equity firm focused exclusively on the distribution industry, has acquired a majority interest in Cone Instruments, a leading catalog distributor of diagnostic imaging supplies and accessories. Terms of the transaction were not disclosed.

"Supply Chain Equity Partners is the perfect investor to help us further grow our business organically and through acquisitions of catalogers and distributors serving the healthcare industry," Patrick C. Beck, President and CEO of Cone Instruments, said. "Their expertise in the distribution and logistics industry, coupled with our reputation for providing quality products and services to our customers, will take our company to the next level of industry leadership."

Cone Instruments is one of the most established independent catalog brands in the medical imaging industry. Founded over 30-years ago, Cone has grown to become a one-stop-shop distributor of a full-line of Ultrasound, Radiology and Nuclear Medicine products and supplies serving 7,000 hospitals, imaging centers and doctors' offices annually. Cone offers over 6,000 items worldwide through its widely recognized catalogs, its direct sales force and the Internet. An electronic copy of the catalog, along with background information about the company, is available from the Cone Instruments Web site at [www.ConeInstruments.com](http://www.ConeInstruments.com).

Based in Cleveland, Ohio, Supply Chain Equity Partners is the only private equity firm focused exclusively on the distribution industry. Founded by industry professionals and backed by distribution industry veterans, the fund seeks to partner with strong management teams and business owners to build industry-leading, visionary distribution companies.



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